



C2HR

Content & Connectivity
Human Resources

COMPENSATION SURVEY FULL REPORT OF RESULTS

The Full Report of Results reports on policies and practices, including the following sections:

- Corporate Operating Statistics: Revenues, Subscribers, Employees
- Field Operating Statistics: Revenues, Subscribers
- Salary Adjustment Budgets
- Formal Short-Term Incentive Plans
- Long Term Incentive Plans
- Long Term Incentive Award Sizes

Compensation Programs reported on a rotational basis:

- Pay positioning philosophy
- Variable pay design features
- Sales Incentive Plans
- Time off practices
- Benefits and selected prerequisites
- Cellular telephone policies
- Severance policies
- Differential pay practices
- Automobile benefits